



AUSTRALIAN ASSOCIATION OF  
AGRICULTURAL CONSULTANTS  
WESTERN AUSTRALIA INCORPORATED

# AAAC SEPTEMBER PD



**MONDAY 15<sup>TH</sup> SEPTEMBER**  
to  
**WEDNESDAY 17<sup>TH</sup> SEPTEMBER**

The Vines Resort  
The Vines, Verdelho Dr, The Vines WA 6069



**Valhalla Vineyard  
Table Grapes**



**Loose Leaf  
Lettuce Company**



**9 Holes of Golf  
The Vines Resort**

# MEMBER PROFESSIONAL DEVELOPMENT PROGRAM

## MONDAY 15<sup>TH</sup> SEPTEMBER

**2:30pm**      **9 Holes of Golf (optional)**

Tee off @ 3pm

**5:00pm**      **Drinks & Networking**

**6:30pm**      **Dinner**

## TUESDAY 16<sup>TH</sup> SEPTEMBER

**8:30am**      **Depart The Vines Resort**

Travel via bus to Valhalla Vineyard Table Grapes

**9:00am**      **Meet Tony Kundid, Owner and Manager of Valhalla Vineyard**

Table Grapes and Chairman of the Agricultural Produce

Commission Table Grape Committee

Discuss:

- The production and business of table grapes
- Irrigation in the Swan Valley
- Government land use limitations within the Swan Valley

**11:00am**      **Travel to Loose Leaf Lettuce Company with lunch stop-over**

**12:30pm**      **Meet Maureen Dobra - Loose Leaf Lettuce Company**

Family run business producing fresh cut salads, leaf mixes & gourmet leafy greens. Harvesting daily with processing and packing on site.

Discuss:

- Production
- Marketing
- Operating a perishable commodity business

**2:30pm**      **Travel to Northern Valley Packers**

**3:00pm**      **Meet Shane Kay, CEO of Northern Valley Packers and Moora Citrus**

Northern Valley Packers is the leading packer, marketer and citrus exporter in Australia. Shane will conduct a tour of the facility and talk about citrus production, the industry and marketing.

**4:30pm**      *Travel back to The Vines Resort*

**7:00pm**      **Dinner reservation at The Vines Resort**

# MEMBER PROFESSIONAL DEVELOPMENT PROGRAM

WEDNESDAY 17<sup>TH</sup> SEPTEMBER

**8:15am**      **AGM Commences**

**9:30am**      **Panel Discussion**

**Oats in WA**

**Is it the new age of oats?**

Panel Facilitator: Andrew Tasker

Panel Members:

- Andrew Bolt, Demeter Grain
- Jackson Morris, Premium Grain Handlers
- Fran Calderon, Pepsi Co

**10:30am**      **Keynote Presentation**

**TnR – New Feedmill**

**What it's like to set up a new feedmill and what to expect**

**11:30am**      **Keynote Presentation**

**National Vegetable & Onion Benchmarking Program**

Stephanie Carstairs, Project Manager, Planfarm

Heading into the third year of the National vegetable and onion benchmarking program, Steff will share their experience with adapting Planfarm's proven broadacre benchmarking model to vegetable businesses across Australia, and the nuances that make working in this industry 'a little bit different'.

**12:15pm**      **Close**